

JULIANNA ZEKAN

Law Professor

Attorney at Law in Good Standing in Pennsylvania, New York, and New Jersey
Annually Renew and Satisfy All Continuing Legal Education Course Requirements to Maintain
Professional Credentials

GEORGETOWN UNIVERSITY LAW CENTER, J.D. 1977, WASHINGTON, D.C.

Law School Commencement Speaker, 1977

Law and Policy in International Business Law Review, Senior Editor

Led student campaign to bring Father Theodore Hesburgh, President of Notre Dame University,
as Commencement Speaker and recipient of GULC Honorary Law Degree, 1977

Student Bar Association President, "Julianna Zekan, Women Who Have Made A Difference At
Georgetown" by Judith C. Areen, Dean of GULC, 1989-2004: 1976 Julianna Zekan was elected the
first woman Student Bar Association President, c 2,440 Law Students.

Led campaigns to save the Chapel at the Law School on multiple occasions, even post graduation

Created Law Student Orientation Program; Residence and Ride-Sharing; Enhanced Student Life
Programs; campaigned to purchase adjacent property to build student dorms, successfully

HARVARD UNIVERSITY GSAS, M.A. 1975, CAMBRIDGE, MASSACHUSETTS

Harvard Academic Honors Scholarships, full tuition and board

Economics, Politics, Legal Systems; Comparative and International Law Studies

UNIVERSITY OF PENNSYLVANIA, B.A. 1973, PHILADELPHIA, PENNSYLVANIA

Honors Program; Dean's Lists; Economics Honor Society

Cum Laude with Distinction in each of two Majors: Economics and Middle East Studies

Catholic Newman Center

WARREN AREA HIGH SCHOOL, WARREN, PENNSYLVANIA, 1970

Graduated 1/464 *summa cum laude*; Reader's Digest Valedictorian Award; Concert Mistress
Violin, Orchestra; District, Regional, and State Orchestra; District and Regional Chorus; Debate

VISITING PROFESSOR OF LAW, VILLANOVA UNIVERSITY SCHOOL OF LAW

Villanova, Pennsylvania 1995-1996

VISITING PROFESSOR OF LAW, MONTANA LAW SCHOOL

Missoula, Montana 1994-1995

ASSISTANT PROFESSOR OF LAW, PACE UNIVERSITY

White Plains, New York 1985-1993

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PROFESSIONAL LEGAL PRACTICE

COLE & DIETZ, 40 WALL STREET, NEW YORK CITY

Commercial Law Associate: Contracts drafting and review; secured transactions documentation
1984-1985, left to accept full time law faculty position
(see Law Professor section above)

AUSTRIAN, LANCE & STEWART, 30 ROCKEFELLER PLAZA, NEW YORK CITY

Diverse commercial law practice 1980-1984, international law, research and analysis of laws governing vessel documentation and aircraft registration prior to syndication; oil and gas; real estate; negotiation and drafting contracts

**ASSISTANT ATTORNEY GENERAL, PENNSYLVANIA
DEPARTMENT OF COMMERCE AND DEPARTMENT OF JUSTICE
Harrisburg, Pennsylvania 1978-1980**

Structured and closed loans; drafted debt documents; created legal manual for operation of business loan program; Counsel to the Pennsylvania Minority Business Development Authority; attorney advisor to Bureau Directors and Deputy Secretary of Commerce

INNOVATIONS IN TEACHING

I developed systems of graphic representations of complex contracts and secured transactions to assist students with visual understanding of highly conceptual commercial issues. Students endorsed my innovations in transactional methodology and teaching case law.

I created "Commercial Transactions Workbook: Problems and Solutions" that I provided to my students at no charge. Student performance on exams markedly improved.

At the invitations of AALS and the ABA, I presented my innovative teaching techniques to capacity audiences at the annual convention of The Association of American Law Schools c. 1993 and at the annual convention of the American Bar Association, c. 1992.

My students consistently awarded me highest scores for teaching: Contracts I (3 credits); Contracts II (3 credits); Torts I (3 credits); Torts II (3 credits); Secured Transactions (3 credits). Secured Transactions was an elective course in which only a handful of students had enrolled before my teaching Secured Transactions. After taking my Contracts and other classes, my Secured Transactions course became fully subscribed with more than 65 students in each class.

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PUBLICATIONS, REPORTS, PRESENTATIONS

Leading legal scholars have cited my law review articles on Commercial Law / Secured Transactions in more than sixty publications as recently as 2021, including current law review articles, books, professional journals, symposia, and cited as authority in court cases.

Julianna J. Zekan, *The Name Game— Playing To Win Under § 9-402 of the Uniform Commercial Code*, 19 Hofstra L Rev 365 (1990)

Julianna J. Zekan, *Comparative Negligence Under the Code: Protecting Negligent Banks Against Negligent Customers*, 26 U. Mich. Journal of Law Reform 125 (1992)

Julianna J. Zekan, *Chattel Paper Financing: Metaphysical Property and Real Money*, 29 Idaho L. Rev. 723 (1992-1993)

Reports of the Committee on Uniform State Laws, Association of the Bar of the City of New York, J. Zekan, Chair. As Chair of the Uniform Laws Committee I assembled 36 of the most experienced commercial attorneys in New York City, including top-rated partners at large, medium, and small law firms, and from academia, and advocates for consumers. We discussed, drafted, and delivered to NCCUSL (National Conference of Commissioners on Uniform State Laws); ALI (American Law Institute), and to PEB (the Permanent Editorial Board of the UCC) Reports on:

- Proposed Revisions to Article 9 (Secured Transactions) of the Uniform Commercial Code
- Revising Articles 3 and 4 (Negotiable Instruments, Bank Deposits and Collections) of the UCC
- Issues Relating to Article 8 (Investment Securities) of the UCC

“Shrink-wrap licenses and the Federal Copyright Act,” authored as part of report of the ABA Subcommittee on Scope of the UCC (1989)

Report to the Albanian Parliament on Draft Albanian Laws on Commerce Activities and Privatization, through auspices of the American Bar Association CEELI Committee, Contributing author, and as Chair of the UCC Subcommittee of the USL of the ABCNY (Nov. 1991)

Report to the Armenian Government on the proposed Armenian Law on Privatization, through auspices of ABA, contributing author (July 1992)

“U.C.C. Article 9 – Personal Property Secured Transactions,” contributing author, 46 Bus. Law. 1711 and several subsequent years

“Scope of the Uniform Commercial Code: Advances in Technology and Survey of Computer Contracting Cases,” contributing author, 44 Bus. Law. 1671 (1989); multiple years

Workbook on the Uniform Commercial Code: Secured Transactions

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PUBLICATIONS, REPORTS, PRESENTATIONS (Cont.)

“Comments on the Proposed Commentary to Article 9,” presented to the Permanent Editorial Board and joined the American Bar Association Subcommittee on Secured Transactions

“A Discussion Focused on Revision of the Uniform Commercial Code,” 22 Okla. City U. L. Rev. 257, 269 (1997) (JuliannaJ. Zekan, panelist) (observing that “the paramount goal should be to improve the law, not to maintain perfect uniformity”)

“Judicial Interpretation of Seriously Misleading Sections of Article 9,” Panelist, National Conference of the International Association of Commercial Administrators (June 2, 1992); or “UCC Filing Practices Throughout the Land – Legal Issues and the Case for Reform,” National Association of Secretaries of State National Conference, Portland, Maine (August 1992)

“Perspectives on Feminism: Women in Law,” Speaker, Columbia University School of Law, sponsored through National Institute of Womanhood (April 7, 1992)

“The Liability of an Undisclosed Principal; Loss Allocation Under Section 4-406 of the UCC,” Banking Law Committee, New York State Bar Association (January 29, 1992)

“Presentment Issues Under Proposed Articles 3 and 4 of the Uniform Commercial Code,” Speaker, The Association of the Bar of the City of New York (June 1991) and “Checks and Balances: Proposed Revision of Articles 3 and 4 of the Uniform Commercial Code,” Conference sponsored by the Uniform State Laws Committee, J. Zekan, Chair, and the Banking Law Committee (June 6, 1991)

Initiated and Organized the first Contracts Colloquium of the Metropolitan Area: Commercial and Contracts Professors of Law came from Columbia University Law School, Pace University Law School, New York University Law School, Fordham University Law School, Cardozo Law School, Brooklyn Law School, and St. Johns University Law School (November 9, 1988)

“Ethics in Academia: Going Beyond Obligation,” Presenter, Dyson College Faculty Conference

Rotary District 7450 Handbook and Resource Manual 2018

Catalogue on Service Projects to expand on mission of “Service above Self” 2019-2021

Catalogue on Fundraisers to inspire ideas for raising funds to donate to the community, 2019

Catalogue on Project Partners to collaborate with others for successful ventures 2019-2020

Report of Rotary District 7450 Advisory Committee

The Report and Catalogues are available online for maximum utility and sharing, 2023

Report on Viability and Status of Interact Clubs, 2017

Resident Writer, on staff *Wayne Living Magazine*, c 2015 – 2017. Published articles every month “Rotary Roundtable,” with photographs, on issues of concern and delivering positive message

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PUBLICATIONS, REPORTS, PRESENTATIONS (Cont.)

Resident Writer, on staff *Life & Style Magazine*, c 2017 - 2018. Published articles every month for more than 3 years, 36 consecutive months, during service as Resident Writer for the Wayne Living Magazine and its successor Life & Style Magazine

ADDITIONAL FACULTY EXPERIENCES

Rotary Leadership Institute, Faculty, 2015-2023

Faculty, Middle Atlantic Presidents-Elect Training Conferences (500 Rotarians from Multiple Districts), 2018, 2019, 2021

Faculty, Rotary District 7450 President-Elect Training Conferences in 2017, 2018, 2019, 2021

Faculty, Rotary District 7450 Training Assembly Conference, May 2021

Faculty, Chair, Rotary District Conference Breakout Session on Fundraising, 2019

Rotary Leadership Institute Faculty Training Levels I, II, III, and Graduate, and Certification, 2014-2015

Faculty Training, Rotary International Foundation Grants Qualifications: 2014, 2015, 2016, 2017, 2018, 2019, 2021, 2022

Attended training programs and Peace Seminars at conventions in Vancouver, British Columbia (2012); Lisbon, Portugal (summer 2013); Cherry Hill, NJ (autumn 2013); San Diego (January 2013); Sydney, Australia (2014); Toronto, Canada (2014); Sao Paulo, Brazil (2015); Providence, Rhode Island (2015); Atlanta, Georgia (2017); Montreal, Canada (2018); Houston, Texas (2021)

ADDITIONAL CREDENTIALS, COMMUNITY SERVICE

Rotary District 7450, a District comprised of 50 Rotary Clubs with a membership of 1400-1500 Rotarians, covering a geographical area in Southeastern Pennsylvania of Philadelphia, Delaware, Chester, and parts of Montgomery and Berks Counties

District Lieutenant Governor, 2022-2023

District Community Service Chair, 2022-2023

Rotary District 7450 Photographer, 2016-2017

District Conference Planning Committee, 2014-2015

District Conference Presenter, 2014

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ADDITIONAL CREDENTIALS, COMMUNITY SERVICE (Cont.)

Assistant Governor at Large, 2018 – 2021, serving 50 Rotary Clubs

Chair, Rotary Club of Wayne, College Students (Rotaract), 2015 - 2023

Chair, District Advisory Committee on Service Projects, Fundraisers, and Project Partners

President, Rotary Club of Wayne, 2015-2016

Wayne Rotary Club Native American Task Force at District Conference, Philadelphia, 2015

Organized and implemented service project making casseroles for Mercy Hospice, residence for women and children, 2015 - 2023

Initiated literacy and water safety Josh the Otter water safety program to prevent drowning, for first graders at St. Katharine of Siena Catholic Elementary School, Wayne, PA 2022-2023

RELIGIOUS AFFILIATION

Catholic: Byzantine Catholic Rite and Roman Catholic Rite

AWARDS

Extraordinary Service Award, June 26, 2022, awarded by District Governor

Rotarian of the Year Award, awarded by Rotary Club of Wayne, July 2022

Service Above Self Award ("SASY"), awarded by Rotary District 7450, Spring 2019

Rotaract Club of Cabrini University Award for Outstanding and Dedicated Service, 2017

United Nations Rotary Representative Peace Through Service Award, November 7, 2015, to President Julianna Zekan, 2015-2016, Rotary Club of Wayne, International Day of Peace at the United Nations, New York City with representatives from around the world

Distinguished Service Awards, Multiple years

Certificates of Appreciation, Multiple years

Representative to the Rotaract Convention (College Students), North Carolina, June 2018, Celebrating 50 years of Rotaract